



**PROSPECTUS**  
**... presentation ...**  
**Board Financial Fitness & Savvy**

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Dennis M. Stillman, MHA, CPA, FHFMA  
in association with:  
*Dennis D. Pointer & Associates*  
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**www.BoardFood.com**

**FOCUS**

An overview of a healthcare organization board's financial responsibilities and roles.

**FORMAT**

1 to 1.5 hours

**VENUES**

- state and local hospital association meetings
- professional/trade and alliance association conferences
- health system, hospital and medical group board retreats

**CONTENT OUTLINE**

- the board's financial responsibility
- essential director financial competencies
- key board financial practices and systems

**LEARNING RESOURCES**

Each participant will be provided with complete handout package ... PowerPoint slide set and note taking guide

We recommend the sponsoring organization purchase, and have ready for distribution to each participant: *Essentials of Health Care Organization Finance - A Primer for Board Members* by Dennis Pointer and Dennis Stillman (Jossey-Bass, 2004).

**OUR COMMITMENT**

*Financial Fitness & Savvy* is designed/presented by Dennis D. Pointer & Associates which has completed over 250 governance development engagements for healthcare organizations, commercial corporations, government agencies and trade/professional organizations.

We will:

- work with your staff on arrangements to ensure seamless planning
- provide copy for inclusion in a presentation announcement
- provide the handout package ready for duplication by you

**FACULTY**



**Dennis M. Stillman** is Senior Lecturer, Program in Health Services Administration, University of Washington School of Public Health and Community Medicine where he teaches graduate-level courses in accounting and finance. He is an adjunct faculty member at San Diego State University (Program in Health Services Administration, Graduate School of Public Health), Seattle Pacific University (School of Business) and the University of Colorado School of Business (Program in Health Administration). In addition to university courses, Dennis teaches continuing education programs in

accounting and finance basics for mid-level managers and clinical leaders. He is principal, Dennis M. Stillman Associates; his firm specializes in providing interim financial management in addition to financial analysis, evaluation and consultation for healthcare organizations and their boards.

Dennis is co-author of *Essentials of Health Care Organization Finance - A Primer for Board Members*, published by Jossey-Bass.

Dennis was, for 12 years, Associate Administrator and Chief Financial Officer of the University of Washington Medical Center (UWMC). During his tenure, UWMC was consistently ranked among the best hospitals in the country by *U.S. News and World Report*. He has held previous positions as: Vice President and Chief Financial Officer, Pacific Medical Center (Seattle, WA); Controller, Marshall Hale Memorial Hospital (San Francisco, CA); Assistant Administrator, Sonoma Valley District Hospital (Sonoma, CA); Auditor, Arthur Andersen and Company; and Chief Accountant, Valley Medical Center (Renton, WA). He has completed interim CFO engagements for: Sacred Heart Medical Center (Providence Health System) – Spokane, WA; Minor & James Medical Group – Seattle, WA; and PolyClinic Medical Group – Seattle, WA.

Dennis received his B.A. in business administration (with a concentration in accounting) from the University of Puget Sound and M.H.A. from the University of Washington. He is a Certified Public Accountant (inactive) and Fellow of the Healthcare Financial Management Association.

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**If you want to talk with us about scheduling a *Board Financial Fitness & Savvy presentation*, please call or send an e-mail message.**

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